

Partner Channel - benefits for **IT solutions providers**





Partner Channel is a programme aimed at organisations that wish to increase their impact on the market.

The channel is run by Future Processing – **software development experts**, who have been solving business problems using technology since the year 2000.

Do you provide IT solutions?

Let's join forces and reach for the projects we would not win separately.

Below are benefits you can achieve from joining our Partner Channel:

- Access to our current customers who may need your services
- Enrichment of your service portfolio with our vast talent pool that may also serve as a possible response to staff augmentation or talent shortage needs at your company
- Help in entering new markets through our international sales team and partners
- Bigger possibility of winning a deal by putting together a joint offer
- Additional revenue from current customers by meeting more of their needs
- Joint work on Future Processing's leads and opportunities using your domain knowledge and technology stack expertise
- Opportunity to stabilise your revenue thanks to handover of Future Processing's present or future leads matching your tech stack
- An exchange of information on newest technological trends, methodologies and frameworks





We can explore opportunities to **mutually enrich our service portfolios** and find demand for the skills that differentiate us on the market. On the other hand, we could also prevent talent shortage at our companies through staff augmentation in technologies that we have in common.

Joining our channel is **free of charge**. We value your time, therefore, we keep channel **rules short and transparent**.



So far, our cooperation has resulted in the implementation of many interesting projects and building a relationship based primarily on trust between our companies. The cooperation works both ways and even though it might seem that we are competitors, joining the program allowed us to generate mutual values for ourselves and our clients.

Tomasz Soroka

Managing Partner, Founder
Leaware



Interested in becoming our partner?

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